

18 Reasons to Be A CSDA Member



- 1. Networking at the Annual Convention and Seasonal Meetings**

The number one benefit for members has always been the opportunity to network with cutting professionals at the annual convention and seasonal meetings. This networking provides opportunities to forge new relationships and learn from other experienced professionals.
- 2. CSDA Training**

Over 2,000 members have graduated from more than 20 classroom, hands-on and online training programs: Cutting Edge, Slab Sawing & Drilling, Wall Sawing, Wire Sawing, Operator Certification, OSHA Construction Safety and Estimating. CSDA offers online training at www.csdatraining.com for those not able to afford the time or the money to send operators to remote classes. Owners/managers can monitor testing, scoring and documentation.
- 3. Concrete Openings Magazine**

Concrete Openings (www.concreteopenings.com) is the only professional magazine dedicated to concrete cutting with a circulation of 16,000 per issue. Members can advertise at significant discounts and the opportunity to have their job stories reach over 7,000 architects, engineers, general contractors and government officials.
- 4. CSDA Insurance Program**

The CSDA Insurance Program offers members coverage that includes Workers' Compensation, auto, comprehensive general liability, environmental pollution, professional liability, equipment, Employment Practices Liability (EPL) and other lines specifically geared for the concrete cutting industry.
- 5. CSDA Website**

The CSDA Website at www.csda.org contains a wealth of information available 24/7 in the "Members" section. The online discussion boards also provide members a forum to discuss technical issues, sell equipment, hire employees or any other relevant topics.
- 6. CSDA Safety Resources and Toolbox Safety Tips (TSTs)**

The 230-page CSDA Safety Manual, CSDA 57-page Safety Handbook and five safety DVDs are designed specifically for concrete cutters and are available to members at a significant discount. TSTs can be used in employee safety meetings and can be an important part of your company's safety program. New TSTs are released every quarter.
- 7. Roundtables**

The roundtable sessions at the annual convention and other meetings give members a chance to share their wisdom and acquire additional knowledge. Information gained during the roundtables gives members new ideas to implement within their companies and can save them money.
- 8. FREE World of Concrete Registration**

Members receive free registration and reduced seminar fees for the industry's annual exhibition of concrete-related equipment and supplies.

- 9. Representation with Governmental Organizations**

CSDA has formed an Alliance with OSHA to advance the safety of cutting contractors. This partnership includes issuing Best Practice and Toolbox Safety Talk documents, joint exhibitions at trade shows, review of safety materials and roundtables. CSDA also actively participates with NIOSH on field testing.
- 10. Specifications, Standards, Tolerances and Best Practices**

Specifications, Standards, Tolerances and Best Practices are available for all types of cutting disciplines. Twenty-four documents have been developed and new ones are always in production.
- 11. Manuals and Promotional Literature**

Members can market their company with *How to Market Your Concrete Cutting Business* and make presentations with *Diamond Advantage Seminar Planning & Presentation Manual*. Four-color brochures and flyers are available for members to promote their business to customers and are easily personalized so members can avoid the cost of developing their own.
- 12. Specifier Resource Guide and Membership Directory**

The CSDA Membership Directory is available in print form and on the Website. The searchable web directory is especially valuable as the CSDA Website averages 150,000 page views per month. The Specifications, Standards, Tolerances and Best Practice documents are included in the print version of the resource guide and are also available online.
- 13. Membership Profile Analysis**

A periodic survey of members to collect statistical information on operating and financial information such as wages, profit and loss, safety, equipment and diamond tool costs.
- 14. Slurry Analysis Report**

This is an Association-sponsored, 60-page report for members. The slurry analysis was performed by an environmental engineering firm with data compared to federal standards and contains recommended guidelines for slurry management.
- 15. Mentor Program**

New members can receive personalized assistance from a current CSDA Board or committee member during their first year of membership.
- 16. Discount Programs**

CSDA offers its members exclusive programs for insurance and online training, plus discounts on freight services, credit collection services, drug testing and safety services.
- 17. Cooperation with Industry Associations**

CSDA is a founding member of the International Association of Concrete Drillers and Sawers (IACDS) and works with other associations around the globe to promote concrete cutting and the sustainability of concrete as a building material.
- 18. CSDA Next Generation Group**

The CSDA Next Generation group is made up of members and non-members age 45 and under. The purpose of the group is to continue to grow the association while serving the needs and wants of the younger generation with the goal of continuing the excellence of the Concrete Sawing & Drilling Association. The group meets during the seasonal meetings, at the annual convention and at the World of Concrete.